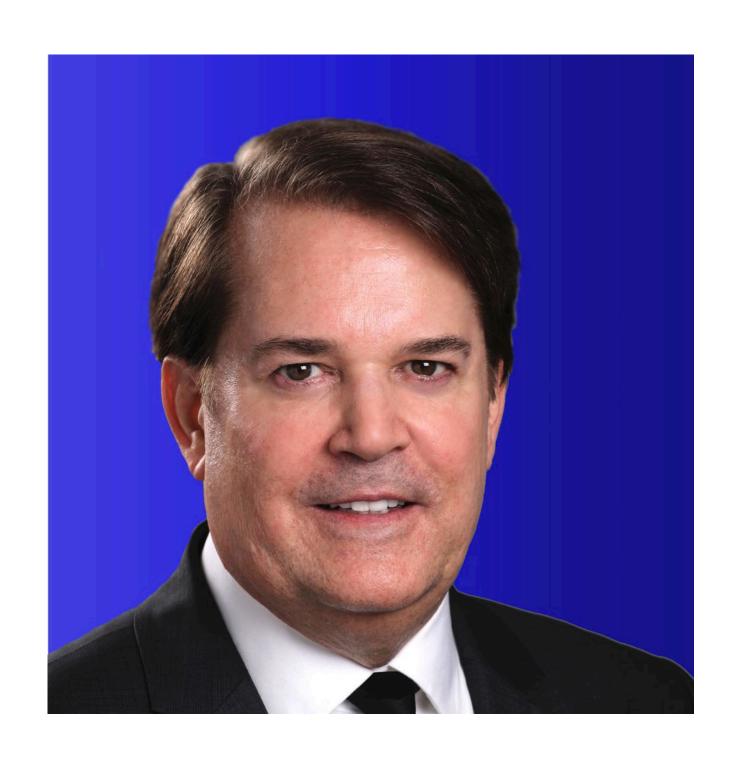
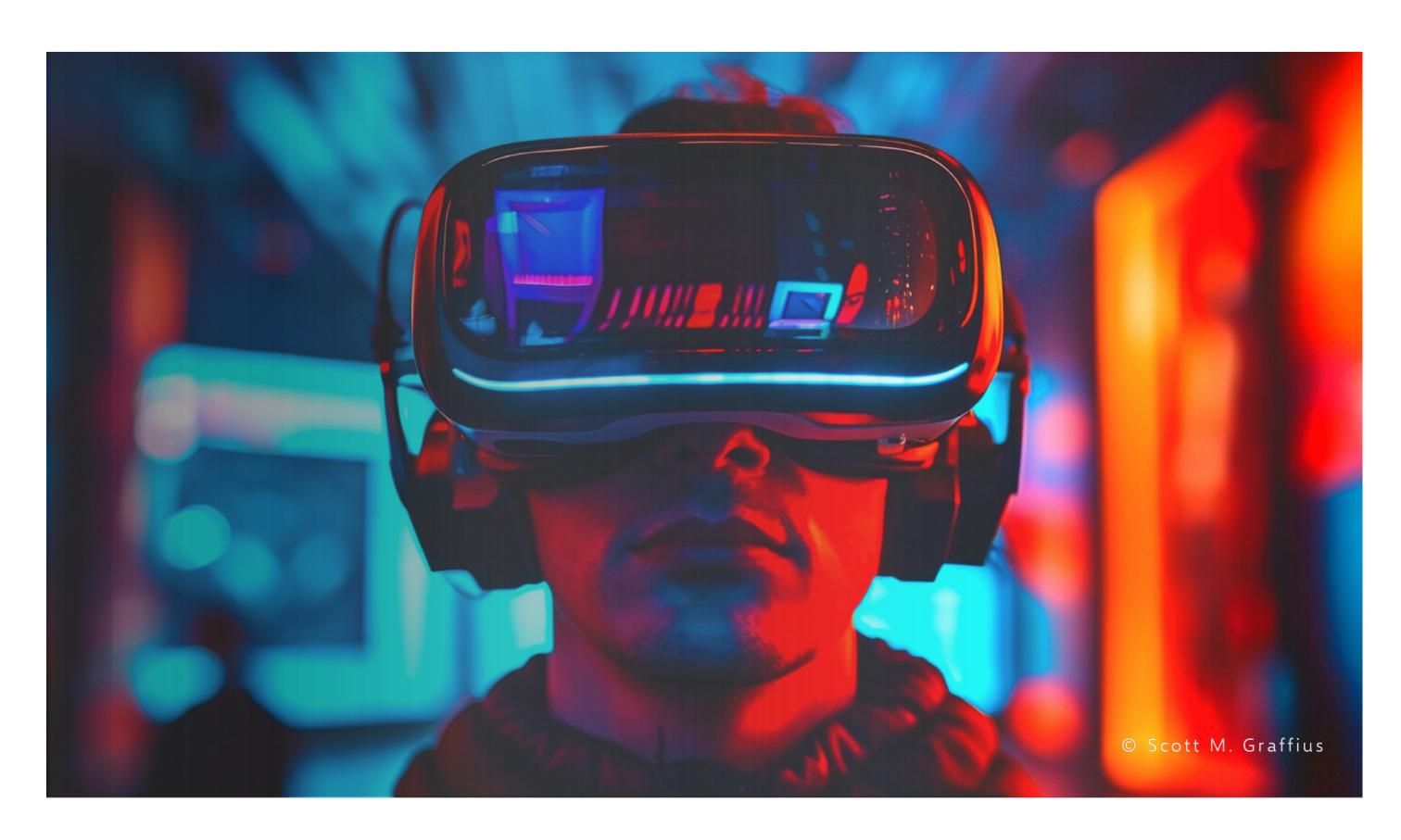


## SCOtt M. GRaffius

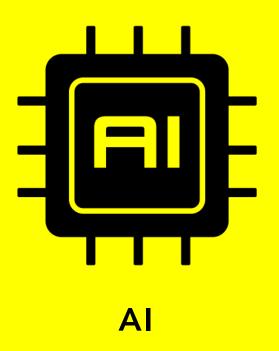


AGILE PROJECT MANAGEMENT LEADER, PRACTITIONER, CONSULTANT, CREATOR, RESEARCHER, MULTI-AWARD-WINNING AUTHOR, TRAINER, AND INTERNATIONAL KEYNOTE SPEAKER SCOTT M. GRAFFIUS AND HIS CONTENT HAVE BEEN USED BY PUBLICATIONS, ONLINE MEDIA, BUSINESSES, PROFESSIONAL ASSOCIATIONS, GOVERNMENT AGENCIES, AND UNIVERSITIES AROUND THE WORLD

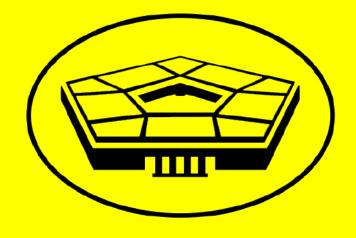


SCOTTGRAFFIUS.COM PROVIDES UNIQUE INFORMATION, ACTIONABLE INSIGHTS, AND VALUABLE RESOURCES ON AGILE PROJECT MANAGEMENT, BUSINESS, AND TECH

#### SCOTT M. GRAFFIUS' BUSINESS & INDUSTRY EXPERIENCE





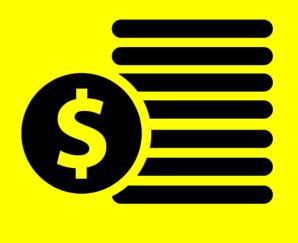


**Consumer Products** 

Defense

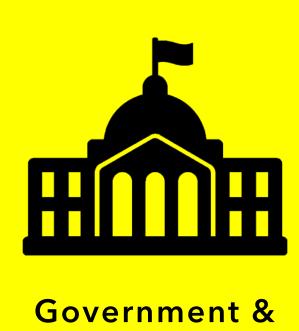






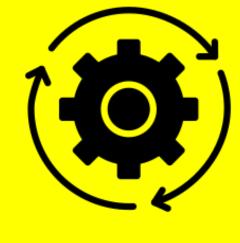
Film





GovTech





Loyalty

**Manufacturing** 

### SCOTT M. GRAFFIUS' BUSINESS & INDUSTRY EXPERIENCE





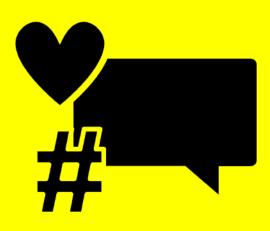


**Professional Services** 

R&D &
Advanced Technology



Retail



**Social Media** 



Streaming/OTT Video & Television



**Technology** 



**Telecom** 



**Video Games** 













ComputerWeekly.com

C>ONSTRUCTOR INSTITUTE





Gartner





Microsoft

ORACLE



RSA MALA



UC San Diego









Yale

EVENT ORGANIZERS, BUSINESSES, PROFESSIONAL ASSOCIATIONS, AND GOVERNMENT AGENCIES INVITE SCOTT M. GRAFFIUS TO SPEAK

# 



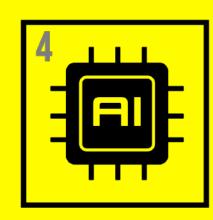
**TEAM DEV** 



**STRATEGIC ALIGNMENT** 



**AGILE** 



AI



**VIDEO GAME DEV** 



— AND 83 MORE, FOR A TOTAL OF 89 APPEARANCES —

EVENT ORGANIZERS, BUSINESSES, PROFESSIONAL ASSOCIATIONS, AND GOVERNMENT AGENCIES INVITE SCOTT M. GRAFFIUS TO SPEAK

SCOTT HAS DELIVERED TALKS AND WORKSHOPS AT 89 EVENTS — PUBLIC AND PRIVATE/CORPORATE — ACROSS 25 COUNTRIES



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#### **AWARD-WINNING AUTHOR SCOTT M. GRAFFIUS**

#### Agile Scrum: Your Quick Start Guide with Step-by-Step Instructions



#### Softcover / Paperback

 Publisher: CreateSpace, 4900 LaCross Road, North Charleston, SC 29406

Copyright date: 2016On sale: May 25, 2016Price: \$34.99 USPages: 156 (in full color)

Dimensions in inches: 7 x 0.4 x 10
Dimensions in cm: 17.8 x 0.9 x 25.4

ISBN-10: 1533370249ISBN-13: 978-1533370242Distribution: Worldwide

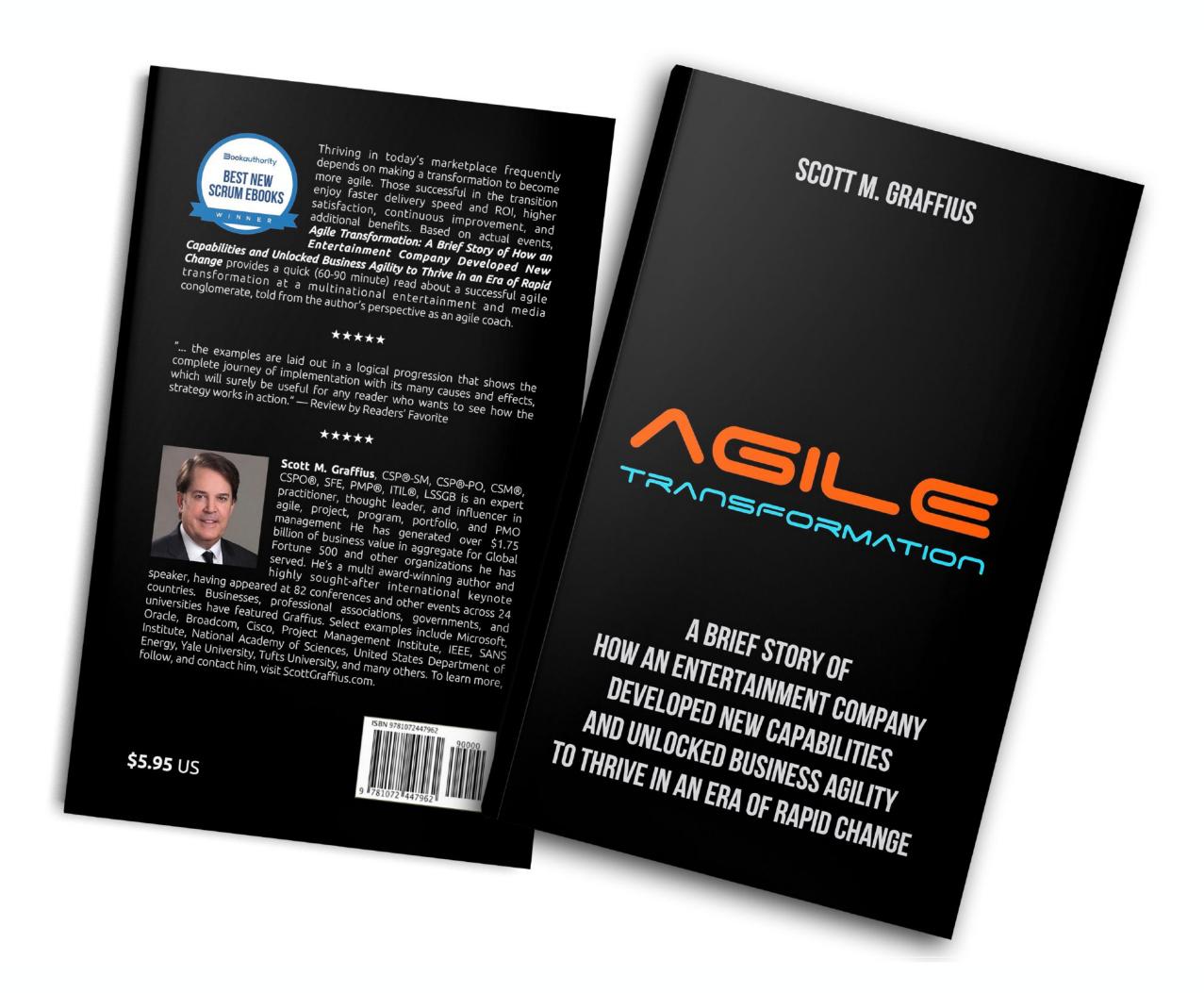
#### E-book / Kindle

 Publisher: Amazon Digital Services, 410 Terry Avenue North, Seattle, WA 98109

Copyright date: 2016
On sale: May 20, 2016
Price: \$19.99 US
Pages: 156 (in full color)
ASIN: B01FZ0JIIY
Distribution: Worldwide

#### **AWARD-WINNING AUTHOR SCOTT M. GRAFFIUS**

#### Agile Transformation: A Brief Story of How an Entertainment Company Developed New Capabilities and Unlocked Business Agility to Thrive in an Era of Rapid Change



#### Softcover / Paperback

 Publisher: CreateSpace, 4900 LaCross Road, North Charleston, SC 29406

Copyright date: 2019On sale: June 6, 2019Price: \$5.95 US

• Pages: 68

Dimensions in inches: 5 x 0.17 x 8
Dimensions in cm: 12.7 x 0.43 x 20.32

ISBN-10: 1072447967ISBN-13: 978-1072447962Distribution: Worldwide

#### E-book / Kindle

- Publisher: Amazon Digital Services, 410 Terry Avenue North, Seattle, WA 98109
- Copyright date: 2019On sale: April 26, 2019
- Price: \$1.00 USPages: 60
- ASIN: B07R9LJLPJDistribution: Worldwide

#### **SOCIAL MEDIA**

**FOLLOWERS** 

**AUDIENCE** 

**ENGAGEMENT RATE** 

36K

X O f in

45% Q 55% of

7.05%\*



<sup>\*</sup> Hootsuite reports at https://blog.hootsuite.com/calculate-engagement-rate/ that a good engagement rate is between 1-5%. Impact.com notes at https://impact.com/partnerships/ultimate-guide-to-influencer-marketing/ that the average engagement rate for micro-influencers is 3.86% while celebrities/others typically yield 1.21%. At 7.05%, Scott M. Graffius' engagement rate is favorably high.

	WEBSITE	
VIEWS	VISITORS	SESSION TIME
401/	4 21/	Э О Г **

42K

Monthly Page Views

Monthly Unique Visitors

Average Duration in Minutes

BOUNCE RATE	TERRITORIES	WITHIN US
31.60%***  Average Bounce Rate	75% AMER 17% EMEA 8% APAC	73% in the US 27% outside the US
GENDER	DEVICES	HHI
43% Female 57% Male	41% Desktop 56% Mobile	\$113K Average User Household Income

3% Tablet

<sup>\*\*</sup> Agency Analytics reports at https://agencyanalytics.com/kpi-definitions/average-session-duration# that a good session duration starts at 2 minutes. Dash This reports at http://Dashthis.com/kpi-examples/average-session-duration/ that a strong average session duration metric is between 2-4 minutes. At 3.25 minutes, the session duration for visits to Scott M. Graffius' website is favorably high.

<sup>\*\*\*</sup> Neil Patel reports at https://neilpatel.com/blog/bounce-rate-analytics/ that the average bounce rate across industries is around 47%. Semrush reports at https://www.semrush.com/blog/bounce-rate/# that a good bounce rate is 40% or less. At 31.60%, Scott M. Graffius' bounce rate is favorably low.

#### **WEBSITE**

#### AGE

A 18-24	21.6%	
A 25-34	28.9%	
A 35-44	19.1%	
A 45-54	13.0%	
A 55+	17.4%	
A 18-34	50.5%	
A 18-49	76.1%	
A 21+	90.1%	

Median Age 36.33

#### **KEY CITIES**



Los Angeles, California New York City, New York

London, UK

San Francisco, California

Miami, Florida

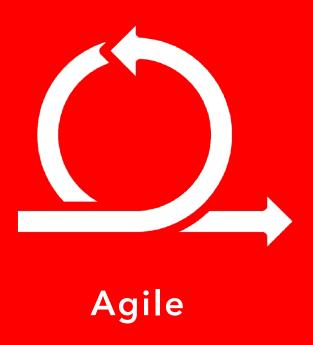
Paris, France

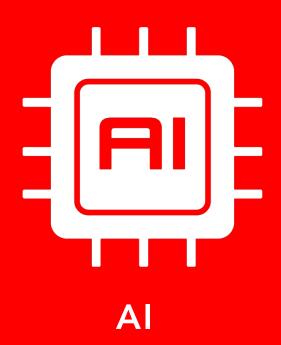
San Jose, California

Austin, Texas

Sydney, Australia

#### **KEY TOPICS**



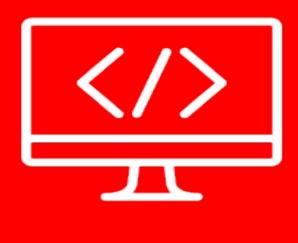












Software





#### **SERVICES**









Collaboration & Partnerships



Keynote Speaking



Media Interviews





Social Media Posts



Social Media Research







#### **CONTACT INFORMATION**

Scott M. Graffius | scott@scottgraffius.com